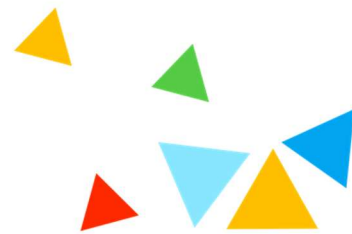
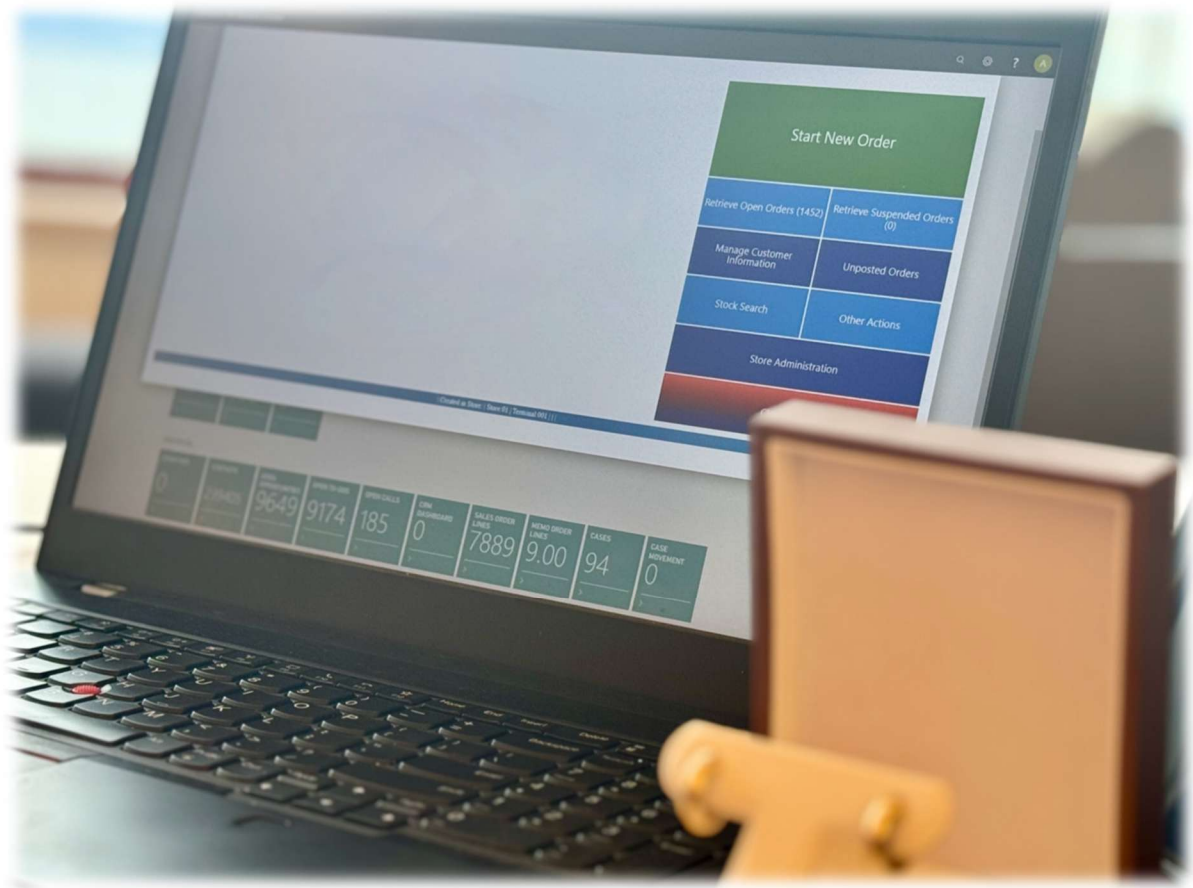




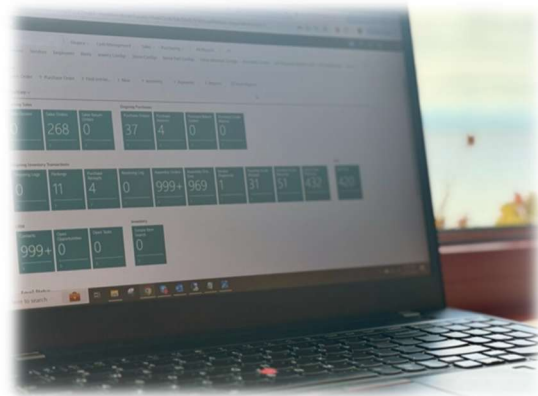
# Adaptive

**Workforce Software & Enterprise Resource Planning (ERP) Solution for the Jewelry Industry**



## **ADAPTIVE IS THE MUST-HAVE WORKPLACE SOFTWARE FOR JEWELRY RETAIL & MANUFACTURING**

Adaptive Jewelry Software is the #1 solution for mid-sized jewelry retailers. It was created by engineers with first-hand experience in retail operations, supply chain management, manufacturing, distribution and financial operations. Adaptive harnesses the power and flexibility of Microsoft Dynamics 365 Business Central to create a seamlessly integrated solution that supports global, multi-location and subsidiary operations. This common-database solution provides clear insight into sales, profitability and productivity, decreasing manual work-arounds, information silos, data discrepancies, and overall business inefficiencies.



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*30% of Adaptive clients expand their retail locations within 3 years of implementation, including opening new store fronts and adding salesfloor square footage.*

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*Adaptive helps clients grow by partnering with them every step of the way. In the last five years more than 30 Jewelry businesses, with a combined 200+ retail locations, have selected Adaptive to support their workforce.*

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Microsoft Dynamics 365  
**Business Central**

### **ADAPTIVE BUSINESS SOLUTIONS HARNESSES THE POWER, FUNCTIONALITY, AND SECURITY OF MICROSOFT DYNAMICS 365 BUSINESS CENTRAL.**

Business Central is a comprehensive software solution for midsize organizations providing employees access to best-in-class tools. More than 160,000 organizations and 2.7 million global users access the platform to power and expand their businesses.

#### **Work Smarter, Perform Better, Adapt Faster.**

Adaptive with Business Central:

- Extends the platform with jewelry-specific workflows, automations and solutions
- Implements a flexible, cloud-based infrastructure, utilizing top security practices
- Develops, integrates and maintains 3<sup>rd</sup> party solutions with an easier, cost-effective single source of data
- Integrates with Office 365 to share e-mail, calendar, files and data across your organization
- Views important performance analytics across departments using PowerBI
- Integrates with CoPilot and other AI tools

Adaptive's solution creates embedded business intelligence, collaboration and communication tools. This empowers employees to make decisions that increase margins, improve cash flow and drive business growth.

# ADAPTIVE WORKFORCE SOLUTIONS FOR JEWELRY PROVIDE CRITICAL FEATURES & BUSINESS FUNCTIONS TAILORED TO YOUR NEEDS.

## Point of Sale

- POS design utilizing sales orders
- Real time inventory controls
- Flexible process for customs, specials, appraisals, and repairs
- Supports multi-store/cross store selling

## Accounting

- Automated AP/AR process
- Multiple options for inventory intake including consignment/memo, stock, and trunk
- Tax services and eDocuments support

## Customer Relationship Management

- Mobile CRM Extension
- Automate messaging or tasks based on customer behavior/history
- Create and track opportunities
- Real time sales analytics for Managers and Salesfloor

## Product Development & Pricing

- Multiple Vendor Product Sourcing
- Unique Item Development and Pricing, Serialized Items
- Multiple Pricing Methods - Added Value Per Piece or Weight, Price with Increment, or Gross margin Pricing Based on Customer Specific or Global Metal Market

## Business Intelligence & Analytics

- Direct-to-excel exporting
- PowerBI for operations and analyzation
- Standard and Customized reporting
- Lookbook for sales floor inventory search

## Sales & Operations Planning

- Statistical Forecasting models
- Automatic Notifications for Order Delays and Expediting
- Customer Specific Planning and Gold Hedging
- Automated Supply Planning with Real Time Order Prioritization

## Distribution Process

- Pick > Pack > Ship
- Customer and Product Specific Packaging
- EDI/ASN
- FedEx, UPS, USPS, ShipStation
- Retail Distribution Optimization

## Supply Office (HUB) Process

- Multiple Sourcing and Country Model for Finished Product and Component Supply with over-issue control
- Subassembly or Kit Supply
- Lot Tracking, Vendor Consignment, Mixed Stone Parcel Sourcing
- Certified Stone Sourcing
- GIA, EGI, AGS, and Rappaport Integration

## Sales Process

- Cost Price Calculator/"What If" Configuration
- Market Quotes and Price Calculation
- Cross-References, UPC codes
- Commission Calculations with Splits

## Other Key Features

- eCommerce/Multi Distribution Integrations
- Financial Program/Credit Line Package
- Retail Store and Chain Operations Automation
- Label Printing, Barcode, and RFID supported
- Document Imaging and Management
- Toll Metal Control, Gold Leasing, Gold Hedging
- Shop Floor Control, Piece Work Compensation



## Adaptive Jewelry User Group

Listening to and collaborating with customers is the bedrock of Adaptive's mission. The user group guides parts of the product roadmap and set standards for jewelry retail operations. Their annual meeting every fall allows collaboration across multiple task force groups including Accounting, Salesfloor, and Inventory to develop and launch new features. (Visit: [ajusersgroup.org](http://ajusersgroup.org))





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